

## MEMORANDUM

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**TO:** David Knotts

**FROM:** Angela R. Young, *Executive Director of Contracting*  
**email:** YoungA1@fultonschools.org  
**phone:** (404) 669-8970

**DATE:** May 22, 2020

**SUBJECT:** RFP No. 417-20, Centennial High School Renovation and Additions

The purpose of this memorandum is to provide you information on which you may base your selection for the above-referenced request for proposal. The following information is provided:

- a) Results of Evaluation
- b) Evaluation Factors and Evaluators
- c) Numerical Scoring System

Select from the list presented, your recommendation of award for the subject solicitation. Please note that a total of ten (10) proposals were received, reviewed and evaluated. Eight (8) proposals made the competitive range. Discussions were conducted with the companies and Best and Final Offers (BAFOs) were received.

Please write the name of your recommended firm in the space provided on the attached document. Sign, date and return this document to the Capital Program Contracts.

Enclosures

**Results of Evaluation**  
**RFQ No. 417-20**  
**Centennial High School Renovation and Additions**

WEIGHTS	Swofford Construction, Inc.	Merit Construction Company	Bowen & Watson, Inc.	Nix-Fowler Constructors, Inc.
<b>A. Schedule (20 Points)</b>	<b>20</b>	<b>20</b>	<b>19</b>	<b>19</b>
Detailed Construction Schedule and Schedule Performance (20 Points)	20	20	19	19
<b>B. Technical Capabilities (35 Points)</b>	<b>34</b>	<b>33</b>	<b>35</b>	<b>34</b>
Project Approach and Capabilities (35 Points)	34	33	35	34
<b>C. Business Stability (10 Points)</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>10</b>
1. Financial Status (3 Points)	3	3	3	3
2. Previous Default (3 Points)	3	3	3	3
3. Bonding & Insurance (4 Points)	4	4	4	4
<b>D. Price (35 Points)</b>	<b>31</b>	<b>34</b>	<b>35</b>	<b>32</b>
Detailed Price Schedule (35 Points)	31	34	35	32
<b>Total Score</b>	<b>95</b>	<b>97</b>	<b>96</b>	<b>95</b>
<b>OVERALL</b>	<b>Outstanding</b>	<b>Outstanding</b>	<b>Outstanding</b>	<b>Outstanding</b>
<b>TOTAL OFFER:</b>	<b>\$10,316,000.00</b>	<b>\$9,374,000.00</b>	<b>\$8,993,000.00</b>	<b>\$9,750,000.00</b>



**EVALUATORS:**

Stuart Schunck, Contracts Manager, Capital Improvements Program, Chairperson

Bill Pastor, Coordinator, Architecture & Engineering

Kim Hartwell, Office Manager, Capital Improvements Program

Matt Hines, Senior Construction Manager, Capital Improvements Program

Non-Voting Member

Michael Williamson, Architect, Chapman Griffin Lanier Sussenbach Architects, Inc.

## NUMERICAL SCORING SYSTEM

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<b>SCORE</b>	<b>CRITERION</b>
<b>95-100</b>	<b>Outstanding</b> - To receive this rating the approach plan must satisfy to the fullest extent those characteristics required in the RFP. It presents new or proven methods and is presented in extensive detail to assure the evaluator a thorough understanding of the proposed approach. The approach has an outstanding probability of meeting requirements with limited technical risk.
<b>90-94</b>	<b>Excellent</b> - To receive this rating the approach or plan must satisfy all the characteristics required in the RFP. It presents a methodology in sufficient detail to assure the evaluator a good understanding of the proposed approach. The approach has an excellent probability of meeting requirements with limited technical risk.
<b>80-89</b>	<b>Satisfactory</b> - To receive this rating the approach or plan must adequately meet the minimum requirements in the RFP and is presented with at least minimal detail to assure the evaluator of an understanding of the proposed approach. The approach has a satisfactory probability of meeting requirements with limited technical risk.
<b>Below 80</b>	<b>Unsatisfactory</b>