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MEMORANDUM

TO: David Knotts

FROM: Angela R. Young, *Executive Director of Contracting*
email: YoungA1@fultonschools.org
phone: (470) 254-8970

DATE: March 3, 2021

SUBJECT: RFP No. 415-21, Abbotts Hill Elementary School-Fire Alarm Replacement

The purpose of this memorandum is to provide you with information on which you may base your selection for the above-referenced request for proposal. The following information is provided:

- a) Results of Evaluation
- b) Evaluation Factors and Evaluators
- c) Numerical Scoring System

Select from the list presented, your recommendation of award for the subject solicitation. Please note that a total of two (2) proposals were received, reviewed and evaluated. Two (2) proposals made the competitive range. Discussions were conducted with the companies and Best and Final Offers (BAFOs) were received.

Please write the name of your recommended firm in the space provided on the attached document. Sign, date and return this document to the Capital Program Contracts.

Enclosures

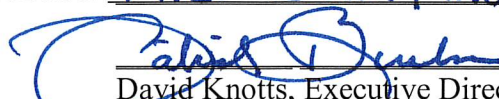
Results of Evaluation
RFP No. 415-21
Abbotts Hill Elementary School-Fire Alarm Replacement

WEIGHTS	Centennial Contractors Enterprise, Inc.	M.C. Dean, Inc.
A. Schedule (20 Points)	20	20
Detailed Construction Schedule and Schedule Performance (20 Point)	20	20
B. Technical Capabilities (35 Points)	35	35
Project Approach and Capabilities (35 Points)	35	34
C. Business Stability (10 Points)	10	10
1. Financial Status (3 Points)	3	3
2. Previous Default (3 Points)	3	3
3. Bonding & Insurance (4 Points)	4	4
D. Price (35 Points)	35	35
Detailed Price Schedule (35 Points)	33	35
Total Score	98	99
OVERALL	Outstanding	Outstanding

TOTAL OFFER: \$414,000.00 \$388,500.00

Complete and Return to the Executive Director of Contracting Department

Company Selected: M.C. Dean, Inc.



David Knotts, Executive Director of Capital Programs
Signature of Source Selection Official

3/3/21

Date

EVALUATORS:

Stuart Schunck, Contracts Manager, Capital Improvement Program, Chairperson

Matt Hines, Senior Project Manager, Capital Improvement Program

Bill Pastor, Coordinator, Architecture & Engineering

Gene Burnett, Design Manager, Capital Improvement Program

John Leet, Construction Manager, Capital Improvement Program

Dedric Baker, Building Services Manager

Non -Voting Member

Jeff Williams, Architect, Bolden Williams & Associates

NUMERICAL SCORING SYSTEM

SCORE	CRITERION
95-100	Outstanding - To receive this rating the approach plan must satisfy to the fullest extent those characteristics required in the RFP. It presents new or proven methods and is presented in extensive detail to assure the evaluator a thorough understanding of the proposed approach. The approach has an outstanding probability of meeting requirements with limited technical risk.
90-94	Excellent - To receive this rating the approach or plan must satisfy all the characteristics required in the RFP. It presents a methodology in sufficient detail to assure the evaluator a good understanding of the proposed approach. The approach has an excellent probability of meeting requirements with limited technical risk.
80-89	Satisfactory - To receive this rating the approach or plan must adequately meet the minimum requirements in the RFP and is presented with at least minimal detail to assure the evaluator of an understanding of the proposed approach. The approach has a satisfactory probability of meeting requirements with limited technical risk.
Below 80	Unsatisfactory