

MEMORANDUM

TO: David Knotts

FROM: Angela R. Young, *Executive Director of Contracting*
email: YoungA1@fultonschools.org
phone: (470) 254-8970

DATE: October 28, 2020

SUBJECT: RFP No. 401-21, Tri-Cities High School Addition and Renovation

The purpose of this memorandum is to provide to you information on which you may base your selection for the above-referenced request for proposal. The following information is provided:

- a) Results of Evaluation
- b) Evaluation Factors and Evaluators
- c) Numerical Scoring System

Select from the list presented, your recommendation of award for the subject solicitation. Please note that a total of five (5) proposals were received, reviewed and evaluated. Four (4) proposals made the competitive range. Discussions were conducted with the companies and Best and Final Offers (BAFOs) were received.

Please write the name of your recommended firm in the space provided on the attached document. Sign, date and return this document to the Capital Program Contracts.

Enclosures

RFP No. 401-21
Tri-Cities High School Addition and Renovation

Results of Evaluation

WEIGHTS	Carroll Daniel Construction Co.	Balfour Beatty Construction, LLC.	Centennial Contractors, Enterprise, Inc.	RA-LIN and Associates, Inc.
A. Schedule (20 Points)	20	20	20	20
Detailed Construction Schedule and Schedule Performance (20 Point)	20	18	18	19
B. Technical Capabilities (35 Points)	35	35	35	35
Project Approach and Capabilities (35 Points)	33	34	24	30
C. Business Stability (10 Points)	10	10	10	10
1. Financial Status (3 Points)	3	3	3	3
2. Previous Default (3 Points)	3	3	3	3
3. Bonding & Insurance (4 Points)	4	4	4	4
D. Price (35 Points)	35	35	35	35
Detailed Price Schedule (35 Points)	34	34	31	35
Total Score	97	96	83	94
OVERALL	Outstanding	Outstanding	Satisfactory	Excellent
TOTAL OFFER:	\$12,692,000.00	\$12,680,853.00	\$14,117,857.00	\$12,491,894.00

Complete and Return to the Executive Director of Contracting Department

Recommended Choice: Carroll Daniel Construction Co.

[Signature]

David Knotts, Executive Director of Capital Programs

Signature of Source Selection Official

10.28.20

Date

EVALUATORS:

Stuart Schunck, Contracts Manager, Capital Improvements Program, Chairperson

Chad Word, Senior Project Manager, Capital Improvements Program

Bill Pastor, Coordinator, Architecture & Engineering

Rosalyn Moore, Design Manager

Jim Knight, Construction Manager, Capital Improvements Program

Non-Voting Member

Michael Williamson, Architect, Chapman Griffin Lanier Sussenbach Architects, Inc.

NUMERICAL SCORING SYSTEM

SCORE	CRITERION
95-100	Outstanding - To receive this rating the approach plan must satisfy to the fullest extent those characteristics required in the RFP. It presents new or proven methods and is presented in extensive detail to assure the evaluator a thorough understanding of the proposed approach. The approach has an outstanding probability of meeting requirements with limited technical risk.
90-94	Excellent - To receive this rating the approach or plan must satisfy all the characteristics required in the RFP. It presents a methodology in sufficient detail to assure the evaluator a good understanding of the proposed approach. The approach has an excellent probability of meeting requirements with limited technical risk.
80-89	Satisfactory - To receive this rating the approach or plan must adequately meet the minimum requirements in the RFP and is presented with at least minimal detail to assure the evaluator of an understanding of the proposed approach. The approach has a satisfactory probability of meeting requirements with limited technical risk.
Below 80	Unsatisfactory