

MEMORANDUM

TO: David Knotts

FROM: Angela R. Young, *Executive Director of Contracting*
email: YoungA1@fultonschools.org

DATE: March 21, 2019

SUBJECT: RFQ No. 150-19, Moving Management Services, Moving Services and Ancillary Moving Services

The purpose of this memorandum is to provide you with information to be used in determining your selection for the above-referenced Request for Qualification (RFQ). The following information is provided:

- a) Results of Evaluation
- b) Evaluation Factors and Evaluators
- c) Numerical Scoring System

We request that you select from the list presented, your recommendation of award for the subject solicitation. Please note that a total of three (3) submittals were received and evaluated. All submittals made are in the competitive range. Discussions were conducted with the companies and Best and Final Offers (BAFOs) were received.

Please identify your recommended firms in the space provided on the attached document. Sign and date the document and return it to the Contracting Department. If you have any questions please contact me at (470) 254-8970.

Attachments

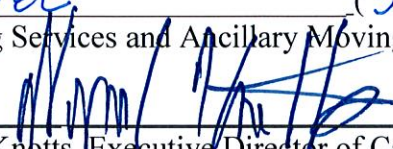
**Results of Evaluation
RFQ No. 150-19
Moving Management Services, Moving Services and Ancillary Moving Services**

WEIGHTS	ALS Van Line Services, Inc.	Allied Logistics, Inc.	Leslie Regis, Inc. dba Atlanta Cargo Transportation Co.
A. Technical Capabilities (500 Points)	480	470	450
1. Methodologies (100 Points)	100	90	100
2. Capabilities (350 Points)	380	380	350
B. Proposed Rates (200 Points)	200	200	200
1. Management/Supervisory Oversight (100 Points)	100	100	100
2. Equipment Methodology (100 Points)	100	100	100
C. Business Stability (200 Points)	200	180	200
1. History and Organization (100 Points)	100	90	100
2. Financial Status (25 Points)	25	25	25
3. References (50 Points)	50	40	50
4. Previous Default (25 Points)	25	25	25
D. Exceptions and Modifications (100 Points)	100	100	100
Total Score	980	950	950
OVERALL	Outstanding	Outstanding	Outstanding

Estimated Cost for One (1) Year: \$750,000.00

Complete and Return to the Executive Director of Contracting Department

Three (3) Contractors are selected to conduct Moving Management, Moving Services and Ancillary Moving Services for FCS.



David Knotts, Executive Director of Capital Programs
Signature of Source Selection Official

3/22/19

Date

EVALUATORS:

Barbara Colman, Director, Capital Improvements, Chairperson
Diane Holmes, Assistant Project Manager, Capital Improvements
Wayne Haynie, Warehouse Coordinator, Warehouse

NUMERICAL SCORING SYSTEM

<u>SCORE</u>	<u>CRITERION</u>
900-1000	Outstanding - To receive this rating the approach plan must satisfy to the fullest extent those characteristics required in the RFP. It presents new or proven methods and is presented in extensive detail to assure the evaluator a thorough understanding of the proposed approach. The approach has an outstanding probability of meeting requirements with limited technical risk.
800-899	Excellent - To receive this rating the approach or plan must satisfy all the characteristics required in the RFP. It presents a methodology in sufficient detail to assure the evaluator a good understanding of the proposed approach. The approach has an excellent probability of meeting requirements with limited technical risk.
700-799	Satisfactory - To receive this rating the approach or plan must adequately meet the minimum requirements in the RFP and is presented with at least minimal detail to assure the evaluator of an understanding of the proposed approach. The approach has a satisfactory probability of meeting requirements with limited technical risk.
Below 700	Unsatisfactory