DATE: October 26, 2021

TO: All Offerors

FROM: Angela R. Young  
Executive Director of Contracting

RE: Request for Qualifications No. 109-22, Academic After School Enrichment Programs-Phase I

Please see Addendum No. 5 for the above-referenced solicitation.
A. The following are questions received and Fulton County Schools, (FCS) responses for the above-referenced solicitation:

1. In reference to sequenced programing that connects to students’ academics during the day, what does “sequenced” programing mean in this regard? Should this solely mean regarding what students are already learning?
   
   FCS is looking for what the students will be doing each day and how will these activities connect day to day. Although not required, you may provide a calendar of activities with your proposal.

2. Please elaborate on what is meant by embedded academic assistance for students in the areas of English Language Arts, Math, Numeracy, and Literacy?
   
   FCS wants to know if the vendor has the capability to provide any academic assistance in these areas and if your program addresses any of these things.

3. Regarding minimum and maximum hours per week and time of day (45-100 hours per year) does this mean program hours for the entire school year? Should it be 45-100 hours?
   
   No, this was provided as an example.

4. When explaining our enrollment and admission policies, does the district take responsibility in enrolling students as this is a districtwide program?
   
   FCS will enroll the students; however, we would like to get an understanding of what your normal procedures are.

5. Will we need to provide our program manual with this solicitation or upon request?
   
   If you have a program manual, please submit it with this solicitation.

6. In regard to ongoing support for implementation through supervision, consultation, coaching, and debriefing with FCS staff and evidence of student outcomes/impact of interventions provided by programs, should I include paid time by contractor to go over these things with FCS?
   
   Yes.

7. Does FCS purchase instruments under this solicitation?
   
   No.

8. When including per student pricing and any discounts, are there examples of this from previous solicitations? How can this be approximated?
   
   If awarded a contract what is your pricing?

9. With regards to explaining how parents will be reimbursed for program cancellations by Contractor, does FCS pay for contractor services or do parents? Is this point the reason to offer a very low cost to parents?
   
   Please share any reimbursement policies that you have.
10. When indicating the names and addresses and degree of utilization of any and all subcontractors, which would be used in the performance of this contract, can this be shared with FCS as they are hired?
   Yes, however, please state that you will be using subcontractors.

11. Although not listed in the evaluation factors, should I hold onto appendices to use when other subcontractors are hired?
    Yes.

12. What are some examples of exceptions that are acceptable?
    Any exceptions will be determined during negotiations.

B. All other terms and conditions remain the same.